

California Water Service Group Announces First Quarter 2015 Results

SAN JOSE, CA -- (Marketwired) -- 04/29/15 -- California Water Service Group (NYSE: CWT) today announced net income of \$1.6 million or diluted earnings per common share of \$0.03 for the first quarter of 2015, compared to a net loss of \$5.5 million or a \$0.11 net loss per diluted common share for the first quarter of 2014.

The increase in net income is attributable primarily to the approval of the California Water Service (Cal Water) General Rate Case (GRC), Company's largest subsidiary, during the third quarter of 2014. Increases in administrative and general, income tax, and property tax expense were partially offset by reductions in other operations, depreciation and amortization, maintenance, and net interest expense. Net other income increased \$0.5 million in 2015.

Total revenue increased \$11.5 million, or 10%, to \$122 million for the first quarter of 2015 as compared to revenue of \$110.5 million for the first quarter of 2014. Rate increases added \$1.8 million, revenue decoupling mechanisms and balancing accounts added \$9.1 million, and sales to new customers added an additional \$0.6 million.

Total operating expenses increased \$5.1 million, or 5%, to \$114.5 million, for the first quarter of 2015 as compared to the prior year.

Water production expenses decreased \$0.2 million, or 0.4%, to \$45.2 million, due primarily to a reduction in customer water consumption associated with our water conservation programs.

Administrative and general and other operations expenses increased \$2 million, or 5%, to \$43.5 million, due primarily to increases in employee pension and other postretirement benefit costs of \$3.8 million and employee wage increases of \$1.4 million. These cost increases were partially offset by decreases in conservation program costs of \$1.3 million and health care costs of \$2.1 million. Conservation program costs are affected by seasonal patterns and are dependent on customer demand for our programs. Changes in employee pension and other postretirement benefits, water conservation program, and employee medical costs for regulated California operations did not affect earnings, because the Company was allowed by the California Public Utilities Commission (CPUC) to track these costs in balancing accounts for future recovery, which creates a corresponding change to operating revenue.

Maintenance expenses decreased \$0.5 million, or 11%, to \$4.5 million, due primarily to decreased costs for repairs of wells and transmission and distribution mains.

Depreciation and amortization expense decreased \$0.7 million, or 5%, to \$15.3 million, mostly due to lower 2015 California depreciation rates authorized in the GRC decision last year, which was partially offset by increases in utility plant.

Income tax expense increased \$4.5 million, due primarily to an increase in pre-tax operating income during the first quarter of 2015. Income taxes charged to other income and expenses increased \$0.3 million, also due to an increase in pre-tax operating income from non-regulated service agreements during the first quarter of 2015.

Property and other taxes increased \$0.1 million, or 3%, to \$5.4 million, due primarily to property taxes on utility plant placed in service during 2014 and an increase in payroll and franchise taxes in 2015.

Net other income increased \$0.5 million, due primarily to a reduction in lower margin service agreement activity.

Net interest expense decreased \$0.2 million, or 3%, to \$6.5 million for the first quarter of 2015, compared to the same period last year. The decrease was due primarily an increase in capitalized interest charged to construction projects and a decrease in interest expense driven by decreased short-term borrowing rates partially offset by an increase in short-term borrowings during the first quarter of 2015.

In March, the Company entered into unsecured revolving credit facilities for Group and its subsidiaries totaling \$450 million for a five-year term. The proceeds are expected to be used for working capital, including short-term financing of capital projects. Of the total, \$300 million is available to Cal Water, and \$150 million is available to Group and its other subsidiaries. The credit facilities may each be expanded by up to \$50 million, or \$100 million total.

According to President and Chief Executive Officer Martin A. Kropelnicki, this quarter's results were positively impacted by rate relief realized in the 2012 GRC decision for Cal Water.

"Although our business is typically seasonal with the first quarter being the slowest, this year our bottom line benefited from the rate case increase authorized by the CPUC," he said. "We also continue to focus on operating efficiently and investing prudently in capital to deliver results for our shareholders and high-quality, reliable water service to our customers."

According to Kropelnicki, the biggest challenge for the remainder of the year will be contending with the drought.

"We are facing unprecedented conditions in California. We continue to focus our efforts on monitoring and augmenting water supplies while helping our customers achieve reductions in their water use required by the State of California," he said.

All stockholders and interested investors are invited to listen to the first quarter 2015 conference call on April 30, 2015, at 11:00 a.m. (EDT), by dialing 1-888-438-5448 or 1-719-457-1035 and keying in ID# 9010716. A replay of the call will be available from 2:00 p.m. EDT on April 30, 2015, through June 30, 2015, at 1-888-203-1112 or 1-719-457-0820, ID# 9010716. The call, which will be hosted by President and Chief Executive Officer Martin A. Kropelnicki and Vice President and Chief Financial Officer Thomas F. Smegal, will also be webcast under the investor relations tab at <u>www.calwatergroup.com</u>.

California Water Service Group is the parent company of California Water Service,

Washington Water Service Company, New Mexico Water Service Company, Hawaii Water Service Company, Inc., CWS Utility Services, and HWS Utility Services. Together these companies provide regulated and non-regulated water service to approximately 2 million people in more than 100 California, Washington, New Mexico, and Hawaii communities. Group's common stock trades on the New York Stock Exchange under the symbol "CWT." Additional information is available at our web site at <u>www.calwatergroup.com</u>.

This news release contains forward-looking statements within the meaning established by the Private Securities Litigation Reform Act of 1995 ("Act"). The forward-looking statements are intended to qualify under provisions of the federal securities laws for "safe harbor" treatment established by the Act. Forward-looking statements are based on currently available information, expectations, estimates, assumptions and projections, and management's judgment about the Company, the water utility industry and general economic conditions. Such words as expects, intends, plans, believes, estimates, assumes, anticipates, projects, predicts, forecasts or variations of such words or similar expressions are intended to identify forward-looking statements. The forward-looking statements are not guarantees of future performance. They are subject to uncertainty and changes in circumstances. Actual results may vary materially from what is contained in a forwardlooking statement. Factors that may cause a result different than expected or anticipated include, but are not limited to: governmental and regulatory commissions' decisions; changes in regulatory commissions' policies and procedures; the timeliness of regulatory commissions' actions concerning rate relief; new legislation; electric power interruptions; increases in suppliers' prices and the availability of supplies including water and power; fluctuations in interest rates; changes in environmental compliance and water quality requirements; acquisitions and our ability to successfully integrate acquired companies; the ability to successfully implement business plans; changes in customer water use patterns; the impact of weather on water sales and operating results; access to sufficient capital on satisfactory terms; civil disturbances or terrorist threats or acts, or apprehension about the possible future occurrences of acts of this type; the involvement of the United States in war or other hostilities; restrictive covenants in or changes to the credit ratings on our current or future debt that could increase our financing costs or affect our ability to borrow, make payments on debt or pay dividends; and, other risks and unforeseen events. When considering forward-looking statements, you should keep in mind the cautionary statements included in this paragraph, as well as the annual 10-K, Quarterly 10-Q, and other reports filed from time-to-time with the Securities and Exchange Commission (SEC). The Company assumes no obligation to provide public updates of forward-looking statements.

CALIFORNIA WATER SERVICE GROUP CONDENSED CONSOLIDATED BALANCE SHEETS

Unaudited

(In thousands, except per share data)	usands, except per share data) March 31, 2015		December 31, 2014		
ASSETS Utility plant: Utility plant	\$	2,373,167	\$	2,342,471	

Less accumulated depreciation and amortization Net utility plant		(766,545 ₎) 1,606,622		(752,040 ₎ 1,590,431	
Current assets:		1,000,022		1,000,101	
Cash and cash equivalents		33,311		19,587	
Receivables:		00,011		10,007	
Customers		24,327		25,803	
Regulatory balancing accounts		50,016		53,199	
Other		13,349		14,136	
Unbilled revenue		22,599		23,740	
Materials and supplies at weighted average cost		6,158		6,041	
Taxes, prepaid expenses, and other assets		9,495		11,618	
Total current assets		159,255		154,124	
Other assets:				<u>.</u>	
Regulatory assets		401,089		390,331	
Goodwill	2,615			2,615	
Other assets		51,164		49,850	
Total other assets		454,868		442,796	
	\$	2,220,745	\$	2,187,351	
CAPITALIZATION AND LIABILITIES	==				
Capitalization:					
Common stock, \$.01 par value	\$	479	\$	478	
Additional paid-in capital		331,029		330,558	
Retained earnings		289,158		295,590	
Total common stockholders' equity	620,666			626,626	
Long-term debt, less current maturities	419,014			419,233	
Total capitalization		1,039,680		1,045,859	
Current liabilities:					
Current maturities of long-term debt		6,596		6,607	
Short-term borrowings		109,115		79,115	
Accounts payable		57,684		59,395	
Regulatory balancing accounts	5,580			6,126	
Accrued interest	9,583			4,194	
Accrued expenses and other liabilities	65,385			62,269	
Total current liabilities	253,943			217,706	
Unamortized investment tax credits	2,032			2,032	
Deferred income taxes, net	214,814			214,842	
Pension and postretirement benefits other than					
pension		277,094		270,865	
Regulatory and other liabilities		81,499		83,279	

Advances for construction	181,553	182,284
Contributions in aid of construction	170,130	170,484
Commitments and contingencies	-	-
	\$ 2,220,745	\$ 2,187,351

CALIFORNIA WATER SERVICE GROUP CONDENSED CONSOLIDATED STATEMENTS OF INCOME

Unaudited

(In thousands, except per share data)

For the Three-Months ended:

Operating revenue		March 31, 2015		March 31, 2014	
		121,985	\$	110,515	
Operating expenses:					
Operations:					
Water production costs		45,202		45,402	
Administrative and general		27,695		25,141	
Other operations		15,843		16,376	
Maintenance		4,457		5,005	
Depreciation and amortization		15,319		16,053	
Income taxes (benefit)		613		(3,839)	
Property and other taxes		5,359		5,225	
Total operating expenses		114,488		109,363	
Net operating income		7,497		1,152	
Other income and expenses:					
Non-regulated revenue		3,247		4,280	
Non-regulated expenses, net		(2,243)		(4,119)	
Income tax (expense) on other income and expenses		(403)		(79)	
Net other income		601		82	
Interest expense:					
Interest Expense		7,069		7,075	
Less: capitalized interest		(546)		(365)	
Net interest expense		6,523		6,710	
Net income (loss)	\$	1,575	\$	(5,476)	
Earnings (loss) per share					
Basic	\$	0.03	\$	(0.11)	
Diluted	\$	0.03	\$	(0.11)	

Weighted average shares outstanding		
Basic	47,825	 47,756
Diluted	47,854	 47,756
Dividends per share of common stock	\$ 0.16750	\$ 0.1625