July 31, 2013



# California Water Service Group Announces Second Quarter 2013 Results

SAN JOSE, CA -- (Marketwired) -- 07/31/13 -- California Water Service Group (NYSE: CWT) today announced net income of \$13.5 million or \$0.28 per diluted common share for the second quarter of 2013, compared to net income of \$13.0 million or \$0.31 per diluted common share for the second quarter of 2012. The year-to-year decrease in earnings per share is attributable to the dilutive effect of the stock offering completed in March 2013.

Revenue for the second quarter of 2013 was \$154.6 million, compared to revenue of \$143.6 million in second quarter 2012. The increase in revenue is due primarily to an increase in usage of \$9.6 million, net of WRAM, which includes a \$3.6 million increase in accrued unbilled revenue. Rate increases added \$3.8 million in revenue and the effect of other regulatory mechanisms decreased revenue by \$2.4 million.

Total operating expenses for the second quarter of 2013 increased \$9.9 million, or 7.9%, to \$133.8 million. Water production costs increased \$7.0 million, or 13.2%, to \$59.6 million, due primarily to increased wholesaler water prices and increases in the quantity of water produced. Administrative and general expense and other operations expense increased \$0.3 million, or 0.7%, to \$40.2 million, due primarily to increased wage and employee benefit costs, which were partially offset by decreased conservation program expense.

Maintenance expense decreased \$0.4 million, or 9.0%, to \$4.2 million, due primarily to a decrease in main and service repairs. Depreciation expense increased \$0.8 million, or 5.7%, to \$14.5 million due to 2012 capital additions.

Other income, net of income taxes, decreased \$0.2 million in the second quarter of 2013. Interest expense increased \$0.4 million, or 5.7%, to \$7.3 million due to a decrease in capitalized interest charged to construction projects.

According to Chairman and Chief Executive Officer Peter C. Nelson, second quarter results were in line with the company's expectations.

"Given the fact that 2013 is the third year of our General Rate Case cycle in California and we expect to receive only limited rate increases, we continue to focus on managing operating expenses and working toward the best outcome in our current General Rate Case filed in 2012," Nelson said.

"The Company continues to have productive settlement negotiations with the California Public Utilities Commission's Division of Ratepayer Advocates and other interested parties. Hearings on the case are scheduled to resume in August, and a final decision is expected to become effective at the end of 2013," he said.

All stockholders and interested investors are invited to listen to the second quarter 2013 conference call August 1, 2013 at 11 a.m. EDT by dialing *1-888-337-8198* and keying in ID #

2783716. A replay of the call will be available from 2 p.m. EDT on Thursday, August 1, 2013, through September 29, 2013, at *1-888-203-1112* and will be webcast under the investor relations tab at <u>www.calwatergroup.com</u>.

California Water Service Group is the parent company of California Water Service Company, Washington Water Service Company, New Mexico Water Service Company, Hawaii Water Service Company, Inc., CWS Utility Services, and HWS Utility Services. Together these companies provide regulated and non-regulated water service to approximately 2 million people in more than 100 California, Washington, New Mexico, and Hawaii communities. Group's common stock trades on the New York Stock Exchange under the symbol "CWT." Additional information is available at our web site at <u>www.calwatergroup.com</u>.

This news release contains forward-looking statements within the meaning established by the Private Securities Litigation Reform Act of 1995 ("Act"). The forward-looking statements are intended to qualify under provisions of the federal securities laws for "safe harbor" treatment established by the Act. Forward-looking statements are based on currently available information, expectations, estimates, assumptions and projections, and management's judgment about the Company, the water utility industry and general economic conditions. Such words as expects, intends, plans, believes, estimates, assumes, anticipates, projects, predicts, forecasts or variations of such words or similar expressions are intended to identify forward-looking statements. The forward-looking statements are not guarantees of future performance. They are subject to uncertainty and changes in circumstances. Actual results may vary materially from what is contained in a forwardlooking statement. Factors that may cause a result different than expected or anticipated include, but are not limited to: governmental and regulatory commissions' decisions; changes in regulatory commissions' policies and procedures; the timeliness of regulatory commissions' actions concerning rate relief; new legislation; electric power interruptions; increases in suppliers' prices and the availability of supplies including water and power; fluctuations in interest rates; changes in environmental compliance and water quality requirements; acquisitions and our ability to successfully integrate acquired companies; the ability to successfully implement business plans; changes in customer water use patterns; the impact of weather on water sales and operating results; access to sufficient capital on satisfactory terms; civil disturbances or terrorist threats or acts, or apprehension about the possible future occurrences of acts of this type; the involvement of the United States in war or other hostilities; restrictive covenants in or changes to the credit ratings on our current or future debt that could increase our financing costs or affect our ability to borrow, make payments on debt or pay dividends; and, other risks and unforeseen events. When considering forward-looking statements, you should keep in mind the cautionary statements included in this paragraph, as well as the annual 10-K, Quarterly 10-Q, and other reports filed from time-to-time with the Securities and Exchange Commission (SEC). The Company assumes no obligation to provide public updates of forward-looking statements.

## CALIFORNIA WATER SERVICE GROUP CONDENSED CONSOLIDATED BALANCE SHEETS

Unaudited

June 30.

	2013	2012	
ASSETS			
Utility plant:			
Utility plant	\$ 2,160,706	\$ 2,096,363	
Less accumulated depreciation and amortization	(670,452)	(639,307)	
Net utility plant	1,490,254	1,457,056	
Current assets:			
Cash and cash equivalents	38,668	38,790	
Receivables: net of allowance for doubtful accounts of \$714 for both periods presented			
Customers	41,493	29,958	
Regulatory balancing accounts	25,560	34,020	
Other	14,335	11,943	
Unbilled revenue	24,750	15,394	
Materials and supplies at weighted average cost	5,720	5,874	
Taxes, prepaid expenses, and other assets	13,550	10,585	
Total current assets	164,076	146,564	
Other assets:			
Regulatory assets	353,910	344,419	
Goodwill	2,615	2,615	
Other assets	47,752	45,270	
Total other assets	404,277	392,304	
	\$ 2,058,607	\$ 1,995,924	
CAPITALIZATION AND LIABILITIES			
Capitalization:			
Common stock, \$.01 par value	\$ 477	\$ 419	
Additional paid-in capital	327,628	221,013	
Retained earnings	250,375	252,280	
Total common stockholders' equity	578,480	473,712	
Long-term debt, less current maturities	430,705	434,467	
Total capitalization	1,009,185	908,179	
Current liabilities:			
Current maturities of long-term debt	48,040	46,783	
Short-term borrowings	28,815	89,475	
Accounts payable	57,158	47,199	
Regulatory balancing accounts	4,717	5,018	
Accrued interest	4,608	4,705	
Accrued expenses and other liabilities	52,872	49,887	
Total current liabilities	196,210	243,067	

Unamortized investment tax credits	2,180	2,180
Deferred income taxes, net	167,611	158,846
Pension and postretirement benefits other than		
pensions	248,003	244,901
Regulatory and other liabilities	88,578	92,593
Advances for construction	186,202	187,584
Contributions in aid of construction	160,638	158,574
Commitments and contingencies	-	-
	\$ 2,058,607	\$ 1,995,924

#### CALIFORNIA WATER SERVICE GROUP

### CONDENSED CONSOLIDATED STATEMENTS OF INCOME

Unaudited

(In thousands, except per share data)

#### For the Three-Months ended:

	June 30 2013		June 30 2012	
Operating revenue	\$	154,555	\$	143,552
Operating expenses:				
Operations:				
Water production costs		59,645		52,678
Administrative and general		23,155		22,167
Other operations		17,030		17,729
Maintenance		4,188		4,605
Depreciation and amortization		14,491		13,712
Income tax expense		9,548		9,062
Property and other taxes		5,715		3,977
Total operating expenses		133,772		123,930
Net operating income		20,783		19,622
Other income and expenses:				
Non-regulated revenue		3,215		4,051
Non-regulated expenses, net		(3,240)		(3,695)
Income tax benefit (expense) on other income and expense		16		(138)
Net other (expense) income		(9)		218
Interest expense:				
Interest expense		7,803		7,821
Less: capitalized interest		(539)		(946)
Net interest expense		7,264		6,875

Net income	<u>\$</u>	13,510	<u>\$</u>	12,965
Earnings per share				
Basic	\$	0.28	\$	0.31
Diluted	\$	0.28	\$	0.31
Weighted average shares outstanding				
Basic	<u> </u>	47,729		41,911
Diluted		47,760		41,911
Dividends declared per share of common stock	\$	0.1600	\$	0.1575

#### CALIFORNIA WATER SERVICE GROUP

#### CONDENSED CONSOLIDATED STATEMENTS OF INCOME

Unaudited

(In thousands, except per share data)

#### For the Six-Months ended:

	June 30 2013		June 30 2012		
Operating revenue	\$	265,999	\$	260,301	
Operating expenses:					
Operations:					
Water production costs		101,342		91,630	
Administrative and general		48,436		45,185	
Other operations		32,675		41,555	
Maintenance		8,321		10,365	
Depreciation and amortization		29,120		27,663	
Income tax expense		8,402		9,090	
Property and other taxes		11,150		8,584	
Total operating expenses		239,446		234,072	
Net operating income		26,553		26,229	
Other income and expenses:					
Non-regulated revenue		6,737		8,187	
Non-regulated expenses, net		(5,657)		(5,794)	
Income tax (expense) on other income and expense		(435)		(961)	
Net other income		645		1,432	
Interest expense:					
Interest expense		15,840		15,460	
Less: capitalized interest	_	(1,079)	_	(1,849)	
Net interest expense		14,761		13,611	
Net income	\$	12,437	\$	14,050	

Earnings per share			
Basic	<u>\$</u>	0.28	\$ 0.34
Diluted	\$	0.28	\$ 0.34
Weighted average shares outstanding			
Basic		45,004	 41,877
Diluted		45,034	 41,877
Dividends declared per share of common stock	\$	0.3200	\$ 0.3150